



Annual Report

2017-2018



Building homes, building communities, building hope

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2018 Chairman's Report



This is the 30th year of Habitat for Humanity Victoria (HFHV). Congratulations to all who have helped to build the team we now have, with 62 homes completed and a developing program. Well done, all.

2017-18 has been a positive and successful one for HFHV as we have handed over 5 new homes at Yea (at the time of writing this Report). We have plans to commence 3 more houses at Yea in coming months.

We have acquired land at Crib Point with the aim of building up to 6 new homes; subject to Council approval. The search is on for land at Geelong and for our new chapter in the Mitchell Shire based around Kilmore. Significantly we have contributed funds to build 3 new homes overseas as part of the 'Home for a Home' program, in partnership with the National Office of Habitat for Humanity Australia.

It is important that the whole of Australia engages to grow the Habitat for Humanity brand and to have the national program growing in Australia and with each of the Australian Affiliates supporting international projects. The brand must be recognized across the country. This year has seen the amalgamation of NSW and Queensland and I look forward to seeing their combined energies producing a positive outcome. I look forward to all states having a vibrant presence as we add to the supply of affordable housing in Australia.

While the primary focus of our activities has been towards new house builds and growth of ReStore, we have also managed several successful Brush with Kindness projects with growth likely in the future. These projects offer opportunities to help more families and for corporate partners to engage their staff in our projects.

A room full of enthusiastic supporters again enjoyed our 2017 Fundraising Dinner. It was wonderful to see a great number of new faces alongside our established supporters. We greatly appreciate the loyalty of our sponsors. The Nissan Australia Foundation has been particularly supportive of this annual event.

2018 Chairman's Report 01

The Annual Chairman's Lunch was again held at "Cranlana", by invitation from our generous benefactor, Mr Bailleu Myer. A full room of guests heard our keynote speaker, John Wylie, CEO of Tanarra Philanthropic Advisors. Congratulations to Chris Wyatt, the recipient of this year's Chairman's Award, for his outstanding work with the Mornington Peninsula Chapter of HFHV and particularly with the Rosebud ReStore team. Chris has built a strong and committed team.

Our most recent house handover on 26 September of Lot 18 at Yea was significant for a family who now have a home where their children have a permanent bedroom for the first time. It also marked a special level of Habitat teamwork as 30 workers from the Rosebud Restore came by bus to witness the end result of their donations for this project. Well done to the Mornington Peninsula team. They are now turning their attention to the new project they will support at Crib Point, where building is due to commence next year.

I want to express my appreciation for the consistent efforts of our team. Philip Curtis continues to create growth and efficiency. Phillip Wright is developing corporate partnerships. Russell Croxford now has a grasp of the ReStore business and he and his team are working tirelessly to improve that business. I must thank Jenny Curtis for her constant, calm efficiency in managing our Office. I also acknowledge the part-time team of volunteers who do so many tasks needed to achieve our plans.

The Board has continued to test, offer, discuss and determine our plans and projects with commitment. I expect some growth in numbers over the coming year as we seek to add youth and diversity to our Board.

Finally, special thanks to the wonderful group of long-term and committed sponsors, donors, corporate partners and to the numerous new supporters who have found ways to assist our program to build more safe, decent and affordable houses.

Robert McLauchlan
Chairman

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2018 Executive Director's Report



The past Financial Year has been a full and successful one for our organisation. In the 2018 calendar year we mark and celebrate 30 Years since the first meeting was held in May 1988 to establish the work and ministry of Habitat for Humanity in Victoria. It is a significant milestone and achievement for our organisation. There were many meetings in the early years before we started our first affordable housing project in Crib Point.

Our first Partner family, the Rogers family, moved into their new home at Disney Street, Crib Point in 1995. We have now helped 62 low income families living in housing stress to own an affordable place to call home. Our newest Partner family moved into their new home in September 2018.

Over that 30 year period we have seen our nation and the housing landscape change significantly. The challenge to find affordable housing has never been greater. The median cost of a Melbourne house in 1995 was about \$150,000. It is now closer to \$850,000. Against that backdrop and the recent slow growth in wages and incomes it becomes even harder to enter the housing market and/or secure affordable housing to rent.

Homelessness and access to affordable housing remains a challenge across our communities. The headline picture from the 2016 census results (released earlier this year) is:

- 116,427 people are homeless every night – enough to fill the MCG, Rod Laver Arena and still have 1,500 people looking for a seat
- That figure has increased by nearly 14% on the 2011 Census figures
- 38% of homeless people are under 25 years of age. 15,872 are under 12 years old.
- 21% are living in Victoria – 24,400 people

The issue is not going away and our community continues to find it difficult to provide effective and real solutions to the growing need for affordable housing. The struggle to access affordable housing is impacting more families; especially the disadvantaged and vulnerable.

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More families are caught up in the struggle to stay housed and are finding themselves forced to live in substandard housing or to live far from jobs, schools and other services. Sometimes being able to find affordable housing doesn't result in affordable living.

Habitat for Humanity is a global Christian-based, humanitarian not-for-profit organisation and is the world's largest not-for-profit home builder. At Habitat for Humanity we are doing what we can to provide more simple, safe, decent and affordable housing through our unique home building program that assists families into home ownership. We believe in the empowerment that comes from home ownership. We know that a stable housing situation helps to generate improved outcomes in the areas of education, employment, health and lifestyle for children and parents. We believe in the importance of having a place to call home and that we can provide each Partner family with a pathway out of poverty. Having a place to call home is important for everyone and allows us to live, grow and flourish; rather than being consumed by the struggle to survive when there is no place to call home.

At Habitat for Humanity we have **a vision** for a world where everyone has a decent place to live.

As a faith based organisation **our mission** is to put God's love into action by bringing people together to build homes, communities and hope.

We believe that mission is achieved when an improvement in people's lives can be observed and measured; with preferential opportunities created for the poor and those who are vulnerable and disadvantaged in our communities.

We can't solve the entire problem on our own. We can make a difference by helping one Partner family at a time into ownership of an affordable home and we will continue to do so. We will also look at supporting other vulnerable and disadvantaged families to improve their housing and shelter through our Brush With Kindness (BWK) program.

We are committed to building communities and sustaining the health and wellbeing of our Partner families. Our desire is to build stronger, more resilient and cohesive communities where there is real hope for the future for all.

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THE PAST YEAR

It is against that background that we seek to provide programs that assist low income families living in housing stress with “a hand up; not a hand out”. In the past year with support from our donors, supporters, corporate partners and volunteers we were able to achieve these outcomes:

- Our Partner families made regular loan payments on their houses of \$369,000. Two families repaid their loans in full.
- Our Partner family loan portfolio grew to \$4.38 million
- Our ReStores at Kilsyth and Rosebud had sales of \$465,000 and a healthy surplus of over \$170,000 to support our programs.
- We raised over \$600,000 from grants, donations and fundraising activities
- We completed and handed over 5 houses at Yea to new Partner families and spent about \$650,000 building new homes.
- We completed the sales and transferred ownership of 4 homes to our Partner families.
- We serviced our loans paying \$107,000 in finance costs.
- We repaid part of our loan from Habitat for Humanity Australia.
- We bought land at Crib Point at a cost of \$802,000 for a new project (6 units planned). We borrowed \$500,000 from SEFA and contributed \$302,000 from our own resources to do so; including \$200,000 raised by our volunteer team at Rosebud ReStore.
- We finished the year with a cash resources of \$344,000 to support future projects.
- We supported 3 new houses for low income families in Cambodia through the Habitat for Humanity Australia “Home for a Home” program. Each time we finish a house in Victoria we fund another house overseas through this program. We have supported the building of 9 houses through this program to date.
- We built a stronger team adding capacity across finance, communications and administration in our office.
- We established a new Chapter in the Mitchell Shire which is looking for land.
- We established our HOPE Scholarship program to support and encourage the children of our Partner families and help them meet the cost of education. We awarded 5 Scholarships to Primary and Secondary School students of our Partner families.

We are having greater impact as we seek to add to the supply of affordable housing.

2018 Executive Director's Report

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WHAT COMES NEXT?

We are getting ready to start another 2 new houses at our major affordable housing project at **Prospect Rise, Yea**. Another house is being planned to start in early 2019. We are aiming to build another 4 houses and complete this major project by the end of the 2019 calendar year. We are confident that we have the funding available to support each of these projects.

As mentioned earlier in this report, we purchased a parcel of land at **302 Stony Point Road, Crib Point**. This purchase was supported by the Mornington Peninsula Chapter. We are about to lodge a Town Planning Application to seek approval to develop this property with 6 affordable housing units. We hope to start building in the first half of 2019.

As the cost of land continues to rise we intend to take a more developmental approach to this project and build and sell 2 of the Crib Point units to help fund this project and retain 4 units for new Partner families. Our Mornington Peninsula team is looking forward to having a new home building project in their community. They have generously supported the building of the house on Lot 18 at Yea in the past year. This project was completed in September 2018.

Our recently formed **Mitchell Region Chapter** is looking for land to start its first project. We continue to look for land in or near **Geelong**. Gaining access to affordable land for our projects is one of our most significant challenges. The other is raising the funds for each new house build.

We plan to continue growing our **ReStore** operation and increasing its contribution to our financial base. This social enterprise, which receives donations from households and businesses, is a key contributor to our finances. Our ReStores at Kilsyth South and Rosebud provide opportunities for us to engage with our local communities, create opportunities for volunteers and help to recycle unwanted goods and reduce the volume of unwanted items going into landfill. ReStore offers an effective and environmentally friendly solution. The proceeds raised help to support our growing home building program. Our two ReStore ventures again combined to be our largest financial contributor in the past year.

We have continued to operate our **Brush with Kindness** program during the past year and had some success finding new projects in the suburbs. We believe there are opportunities for us to do more with the support of our volunteer teams to assist families in need to improve their housing and shelter. By doing so we can help to make a difference in their lives and help to build a stronger community. We continue to value the financial support provided by Telstra for this important volunteer based program.

02 2018 Executive Director's Report

BECOMING SUSTAINABLE & FINANCIALLY SELF SUFFICIENT

We have, in the past year strengthened our financial base so that our organisation is becoming more sustainable and is closer to being self-sufficient. We have also retired some debt.

Our growing portfolio of Partner family loans is helping to provide us with a stronger financial base. Our accelerated and growing building program is bringing us closer to the point at which the affordable loan repayments from our Partner families will cover nearly all of our operating expenses (excluding building costs and land acquisition). We anticipate reaching this goal in 2019 as we complete our major housing project at Yea. Thereafter, we anticipate that nearly all of the funds raised by our organisation, including the surpluses from our ReStore enterprises, will be directed into the affordable home building program. This will help us achieve our long term goal of assisting 100 Partner families into home ownership.

We are also developing a plan to ensure that we raise at least \$1.0 million a year to fund our home building projects. As that program grows we will need to raise a larger amount each year to enable us to increase the impact of our programs as we do more to increase the supply of affordable housing across our community.

OUR TEAM AND SUPPORTERS – THANK YOU!

We cannot achieve the outstanding results that we do without the support of our team of staff, volunteers and Board Members. Thank you to:

- Our Office team of Phil Wright (Business Development Manager), Murray Hirst (Finance Manager), Jenny Curtis (Administration and Partner family support), Holly Tregenza and Georgia McIntosh (who shared the Communications Coordinator role across the year), Merran Graf (Administration) and Allan Hunter (our volunteer bookkeeper)
- Russell Croxford (ReStore Manager) and Julie Hall (Warehouse Manager) in ReStore
- Graeme Mitchell (Construction Manager) and Rod Brooks (Volunteer Coordinator) on our housing and BWK projects
- Our Chapter teams and their leaders. Particular thanks to Chris Wyatt as he leads the growing volunteer team at our Rosebud ReStore team
- Our regular volunteers in ReStore and on our building sites
- Max & Jan Thomson who lead our volunteer based Partner Family Selection Committee
- Our Board members; especially our Chairman Rob McLauchlan. Thank you for your support, empowerment and encouragement during the past year. A special and sincere thank you to Bruce Barry who is retiring this year after 10 years of service as a Chapter Leader and Director since February 2009.

2018 Executive Director's Report

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It is important to acknowledge the work and enormous contribution made by each of our volunteers; whether through our Chapters, on our build sites, on BWK days, in our ReStores at Kilsyth and Rosebud or in our office. Without your support we could only dream of helping our Partner families into home ownership and providing them with real hope for the future. Each volunteer helps us to make a difference and change the lives of our Partner families forever.

Thank you to our growing group of corporate partners who support us in so many and varied ways. We value and appreciate your support; whether it is through the provision of discounted or donated building materials, volunteer teams and/or donations of product for sale through ReStore. Thank you for your support in helping us to break the poverty cycle for our Partner families as we help to build stronger and more resilient communities.

I also wish to recognise the generosity of our growing cohort of donors and financial supporters. Thank you for your generous contributions and for entrusting us with the gifts and the resources you have so generously provided to enable us to better serve more families in need within our community. We trust that you will continue to partner with us as we seek to do more by serving our community through well planned and innovative programs.

During the course of this year Anthony Catanzaro stood down from his role as our Registered Building Practitioner. We thank Anthony for his service as a Board Member and for his work on our sites over the past 2 years. Anthony has helped us to improve the quality and efficiency of our affordable home building program. We welcomed Ben Juchno to our team as our Registered Building Practitioner in August and look forward to working with him.

We look forward to the future with greater confidence that we are building a stronger and more capable organisation that will, over time, be equipped to assist more low income families living in housing stress on the pathway towards ownership of an affordable home and out of poverty. We are helping to build more homes, stronger communities and real hope.

Philip Curtis

Executive Director

Building Homes

60+ Habitat Homes Handed Over

This year marks 30 years of Habitat for Humanity Victoria, and in that time we have now successfully handed over 62 homes to Victorian families in need.

After 20 years jumping between rental properties and fighting to provide a home for her three sons, Nicole was handed the keys to her own home. Housing had always been a tough topic for Nicole. In the last 20 years, the family have moved 18 times and been at the mercy of home owners and the rental system.

Raising her three sons, two of whom have high-functioning autism, Nicole sometimes found it difficult to keep the utilities connected and food on the table.



Nicole and her mother at her House Handover

There were times when the lack of affordable housing options forced the family into rental properties ‘that the health department would have burned to the ground’.

In their new Habitat home, Nicole says it will be the small things that will make the biggest difference.

‘I’m excited to hang pictures on the wall and plant a garden that I will actually be able to see grow up. You lose motivation to after you move so many times and have to re-plant so many times’, says Nicole.

John and Johanna also took possession of their new Habitat home just in time for Christmas 2017.

When John and Johanna moved back to Australia after caring for John’s terminally ill father in New York, they didn’t arrive to what they had expected. Soon the couple found themselves living in a small cramped bedroom, without access to the normal amenities of a house.

Building Homes

60+ Habitat Homes Handed Over



Johanna at her House Handover

This presented a serious health issue for Johanna, who suffers from a congenital heart condition. She needs to be able to sleep more hours than the average person in order to remain healthy. Living in the small space, which was right next to a noisy park, left the couple with no control over noise pollution and very little ability to have decent rest. For John, moving into a secure, decent home they can call their own represented a new life.

'You lose parts of yourself when you don't have space to do the things that you do', says John. 'The biggest relief is knowing that Johanna will be able to have a better shot at health.'

The couple are already seeing positive change since moving in last December. Johanna's health has improved and John has found meaningful and ongoing work.

'I already see a change in Johanna', says John, 'a vibrancy and vitality from getting far better rest in a clean and beautiful environment'.

14 partner families now call Prospect Rise their home, with plans to build 7 more homes in the Yea development. The aim to complete the project in late 2019. The Habitat Community that has been established in Yea will only continue to thrive and grow.

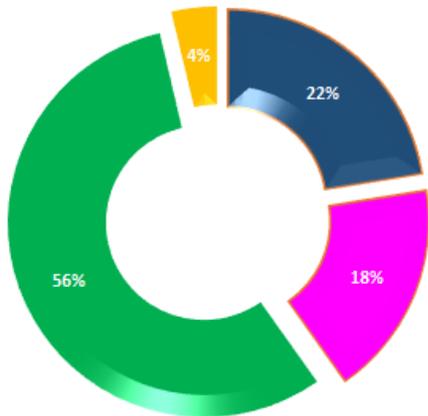


John & Johanna on the steps of their new home

03 2018 Financial Summary & Overview

Habitat for Humanity Victoria, had another positive result for the financial year ended 30 June 2018, with an overall surplus of just over \$100,000. This was contributed by strong gross revenue of \$2.6 Million and gross expenses of \$2.5 Million.

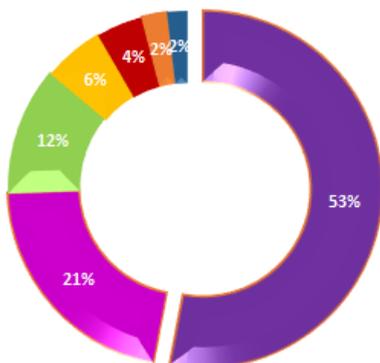
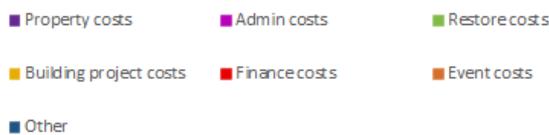
REVENUE SOURCES



The gross revenue sources:

Property sales	\$ 1,469,463
Donations and grants	\$ 587,541
Restore	\$ 465,542
Other	\$ 94,927
TOTAL	\$ 2,617,473

EXPENDITURE ALLOCATION



The areas of spending were:

Property costs	\$ 1,333,118
Admin incl. salaries	\$ 540,689
Restore	\$ 292,586
Building project cost	\$ 139,241
Finance	\$ 107,127
Event costs	\$ 61,064
Other	\$ 42,690
TOTAL	\$ 2,516,515

2018 Financial Summary & Overview

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A few of the achievements with respect to the above surplus are:

- Donations were over \$550,000 during the year.
- Our property settlements achieved an overall profit of \$136,345. This revenue is reinvested in our affordable housing projects and as interest free loans to our partner families. The cash-flow will be realised over many years
- Our Restore operations continued to perform well with a surplus of over \$173,000 and
- Overall administration expenses are just under 21% of gross revenue.
- We replaced the old outdated accounting system with a new system. We are already noticing a quicker turnaround of information; which sets us up for better reporting processes.

We have recently handed over our 62nd home and we are constantly looking for ways to provide “a hand up” to more families who are experiencing housing stress in our community.

We have cash on hand at year end which is earmarked to support the next houses to be built at our major affordable housing project in Yea and to support our new project at Crib Point; where we are planning to start construction early in 2019.

Thanks to all our staff who live the values of the organisation and are keen to keep us all pushing forward and expand our impact in the wider community. I also am thankful for our volunteers and appreciate the many ways they serve our organisation and the wider community.

I look forward to exciting opportunities ahead for Habitat as we push towards our target of 100 homes in the next few years.

Alan Harman
Treasurer

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2018 Business Development Manager's Report



This year we held 65 volunteer days (up from 41), mostly from Schools/Universities and Corporate partners. Notably, we began new partnerships with RMIT Department of Building and Construction and SEDA College. We also recommenced running General Volunteer days with 2 held in 2018. Telstra, with their ongoing support of our volunteer program are the largest participant with 15 volunteer work days, as well as providing funding to support this program.

The majority of volunteer days occurred at Prospect Rise, Yea with 5 days of BWK activity at other locations. Notably HFHA has increased the focus on volunteer days with Affiliates and we are seeing the result of that shift. Origin Energy has appointed a new CEO who is driving increased volunteerism which we expect to benefit from in the future.

We signed a new partnership agreement with Universal Fans to supply ceiling and exhaust fans for all the build projects across Australia. This is progressing well, with a number of houses already supplied, improving the livability and energy efficiency for our partner families. This step change approach to leveraging our relationships for the benefit all affiliates is a key development.

Whilst the "Brush with Kindness" program has not grown as much as we'd hoped, we have significantly impacted 5 families through this program and developed 3 new partner organisations to assist in screening potential beneficiaries of this program. This will continue to be an area of focus as we see opportunities to grow our program and its impact.

We value the long term support from schools and Universities such as Carey Grammar, Sacred Heart School and Melbourne University HFH Club. Sacred Heart School in Geelong held a 3 day program at Yea with great success and raised funds to support our home building program.

2018 Business Development Manager's Report

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Our Communications Co-ordinator Holly Tregenza left in May to pursue full time work in journalism. She was replaced by Georgia McIntosh in a 2 days a week role. Holly made a terrific contribution and was instrumental in the development of the new website, establishing our Facebook strategy and presence and educating the team about the world of social media. We have made a good start understanding the social media space and improving our communications needs more keenly. We were also able to source a regular photographer to help record events and projects which has enabled us to improve the consistency and quality of our images which, in turn, supports our online presence.

The Habitat for Humanity home building model depends heavily on well-run volunteer days and ours have been very successful, in large part due to Rod Brooks, our Volunteer Coordinator. Rod runs the days so well and ensures the volunteers get an enjoyable, satisfying and very safe volunteer day. His investment in the cause and his people skills along with his helpful oversight of our volunteer teams is outstanding. I would also like to thank Tony Bryer who continues to volunteer his time on a weekly basis and works tirelessly to help the volunteer teams on site.

Phillip Wright

Business Development Manager

Building Communities

10 Years of Rosebud ReStore

This year marks the 10th Year of Rosebud ReStore, one of our social enterprise stores that accepts and resells new and gently used items donated by businesses and the general public. The funds that ReStore generates support Habitat's home building program.

The idea for opening a ReStore in Rosebud was floated at a Mornington Peninsula Chapter meeting by the very determined Mavis Peet. Not everyone was on board though, with 6 op shops already in the town there was scepticism, which only heightened 'when Mavis found a rental property in the industrial estate! How would we get customers?!' remembers Cheryl King – a Mornington Peninsula Chapter member and sceptist at the time.



The late Mavis Peet in the original Rosebud ReStore

'But knowing Mavis, once she had an idea she would run with it. Out of her own pocket she rented an old warehouse, bare inside, and it all began. I think it took about 6 months before we took enough sales to cover all the expenses and it has grown from there.'

Rosebud ReStore was established by the late Mavis Peet in 2008. The store became a household name, and about 5 years ago Mavis caught wind that the warehouse across the road was up for rent. 'Being Mavis, we soon moved across the road, where we now have 3-4 times the space.'

The growth of Rosebud ReStore has been an incredible achievement. Cheryl King remembered the hard work of Mavis who was instrumental in making it all happen – “a very independent lady, who was very determined to put families into Habitat housing.”

Over the years it's been operating, the store has become vital to Habitat's cause, completely funding one of our homes we handed over this year in Prospect Rise, Yea – for Daniel and his children – and 3 more homes along the Peninsula since its opening. It has also supported Habitat housing projects in Wyndham Vale and Drouin.

Building Communities

10 Years of Rosebud ReStore

Rosebud ReStore manager Chris Wyatt is amazed at what the store has been able to achieve since it's inception 10 years ago. 'Thanks must go to all our volunteers who have now witnessed the handing over of the house on Lot 18 at Yea to Daniel and his family, an incredible effort by all.'

The Rosebud ReStore is run entirely by a team of passionate volunteers, about 50 of them 'who are all totally committed to the shop and appreciate what has been achieved' says Chris.



The Rosebud ReStore team with partner family Daniel and his children Michael & Ella

The store has developed quite a community down by the Peninsula – Chris noting that their 'little kitchen area is usually full of homemade cakes, with a friendly face' on offer as well.

We appreciate the fantastic achievements and support from Rosebud ReStore and in it's 10th year we remember the ambitious Mavis Peet. Without her tenacity and vision, the store would have just been an idea, and a very good one at that!



Rosebud ReStore 2018

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2018 ReStore Manager's Report



Our ReStores, at Kilsyth South and Rosebud, continue to be effective and vital operations within our overall organisation and provide a substantial amount of funding to support our affordable housing program. Having now been in the ReStore Manager role for just over a year I am better positioned to identify and discern what needs to be done to grow our social enterprise.

KILSYTH SOUTH

It has been a year of change at Kilsyth South, due primarily to strategic shifts needed for future growth.

Staff Changes – Earlier this year we said farewell to Kristen Tebby who left to pursue full time work. We recently welcomed Merran Graf to our team who provides much needed administrative assistance to ReStore as part of her overall duties.

Growth – Daily customer numbers have doubled, transactions have markedly increased and the volunteer team has grown significantly. Overall shop revenue is still relatively static, due in part to the inclusion of cheaper merchandise. I am confident it will respond well in the coming year to the other strong signs of growth.

In the shop – Stock has been diversified with more hardware and bric-a-brac. The layout has been improved with a lot more display racks. Two big sales were held this year which cleared stock and brought in many more customers; some for the first time. The introduction of the new VEND point-of-sale system has greatly improved our efficiency and tracking of sales in each product category.

In the Warehouse – Julie Hall has again done a fantastic job managing a warehouse that isn't easy to manage at the best of times with such a variety of stock coming and going in a very unpredictable manner. Recent improvements were made to the workshop and electrical tagging areas.

2018 ReStore Manager's Report

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Online – We continued selling through Graysonline auctions and other online platforms. We have started to promote and sell stock via Facebook Market to tap into the increasing volume of buyers on that platform. Julie also manages most of our online sales and auctions.

Promotion – Concerted efforts have been made this year to better promote our social enterprise; including a local flyer distribution, Facebook advertising; new street signage and some blog posting. The Design to Thrive consulting sessions have also helped us in our promotional activities for ReStore

Donations – All sorts of donations of new and second hand goods have flowed into the warehouse, the largest being an amazing donation of office furniture from Pitcher Partners Accountants which took two weeks of trips to the city to collect!

Volunteers – Our volunteer teams are the lifeblood of ReStore! The team continues to grow in size and diversity! In addition to carrying out vital ReStore tasks they are terrific ambassadors for Habitat for Humanity and ReStore and have been well represented at functions and events; including recent house handovers. Our team has enjoyed various social get-togethers throughout the year.

ROSEBUD

Our Rosebud Restore team has another very successful year of trading. Their highlights include:

- Our volunteer group remains steady at between 50 - 60 people.
- The Lot 18 house build at Yea was fully funded from our resources. It gave our team tremendous focus to have a house build to support. The team was thrilled to be able to bring 30 people to the recent handover of the new home to Daniel and his children.
- Recent purchase of 302 Stony Point Rd, Crib Point – the provision of \$200,000 to help purchase land for our next major affordable housing project on the Peninsula. We are greatly looking forward to our involvement and contribution to this project.

2018 ReStore Manager's Report

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- We had our best sales over the Easter period this year. Thank you to all our staff and customers for their hard work.
- New clothes racking at the Shop has seen increased clothing sales.
- Our thanks to Nissan for the use of a Navara utility - this has greatly improved our pickup / delivery services to our customers.
- Our thanks to The Rosebud Motor Boat Squadron for offering us the use of their magnificent club rooms and facilities on the foreshore at Rosebud for our Committee and team meetings.
- A huge thankyou to the local Bendigo banks for generously supplying a defibrillation machine for our Rosebud ReStore.
- A huge thankyou to all our customers for their continued support of this amazing Charity.

THANKS & CONCLUSION

It's a privilege to be a part of the fantastic work of HFHV and to make a contribution through the ReStore enterprise. I want to thank my wonderful work colleagues, amazing volunteer team, Chris and his incredible team at Rosebud, all donors and supporters for their dedication, effort and support over the last year.

Russell Croxford

ReStore Manager

Building Hope

Graeme Mitchell reflects on his work with HFHV

Meet Graeme Mitchell, our Project Manager who is responsible for making things happen on our build sites. A community focused man, Graeme has been with Habitat for Humanity Victoria (HFHV) since 2011 and continues to help us increase and expand our building projects. Graeme and Georgia McIntosh sat down for a quick chat as he reflected on his time so far with HFHV and his vision for the future.



Georgia McIntosh: Can you give me a quick job description? What is it that a project manager does?

Graeme Mitchell: I'm the Project Manager for HFHV which entails getting all the building permits for our projects, organising the materials, going to sites and checking on the work – and that's it in a nutshell really.

Georgia McIntosh: What were you doing prior to joining the HFHV team?

Graeme Mitchell: I was working for myself doing project management for buildings and, prior to that, I worked with MMM (Mobile Mission Maintenance) Australia with whom I worked for four to five years. And, prior to that I owned my own building company.

Georgia McIntosh: How did you get involved with HFHV?

Graeme Mitchell: At the time I was working with MMM, and crossed paths with the then CEO of HFHV at the time – Neil Shields. We got talking and then...I'm here!

Georgia McIntosh: What made you want to make that shift and work for Habitat?

Graeme Mitchell: The writing was on the wall for me, it was time for a change so I began sub-contracting to HFHV before I was employed full time.

Georgia McIntosh: And what makes you want to continue working for HFHV?

Graeme Mitchell: The fundamentals of life are food and shelter. They are the two basics that we can't do without. And we know we don't do very well with shelter in this country. So, to see HFHV actually doing something practical in this space, to me, was something worthwhile to become part of.

Building Hope

Graeme Mitchell reflects on his work with HFHV

Georgia McIntosh: During your time at HFHV what have been the highlights?

Graeme Mitchell: The highlight for me has been the increase in the building program. That's the highlight because it means we are able to help more people. It's that simple. I would love to see HFHV build 15 to 20 to 30 homes a year. Aspirational, but I think we can get there. In my lifetime I trust we can! (laughs)

Georgia McIntosh: So where do you see the future of Habitat's projects, what is your vision?

Graeme Mitchell: I think what we're doing now is fantastic and we do it very well. I think there is definitely an opportunity to look at things like retirement villages. I think there is a market for that sort of thing. We have one block of land and build 15 – 20 homes and select a community of like-minded people with similar stories, similar backgrounds and we give them a hand up and hopefully they will also provide each other with a hand up. In that sort of environment, you can do things like plant a community vegetable garden and have the families share the resources around. You know, someone purchases the tomato plants and the others the cauliflower...that sort of thing.

Georgia McIntosh: So really focusing on creating communities.

Graeme Mitchell: Yes, which is something I hope we can look at. Would it be ideal? I don't know... but let's do one and find out!

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2017-2018 Governance & The Board

Habitat for Humanity, Victoria is an Incorporated Association and a Public Benevolent Institution dedicated to providing safe, simple, decent and affordable housing and improving shelter for low income families living in housing stress. It is an Income Tax Exempt Charity and a Deductible Gift Recipient. It is also a Charity registered with the Australian Charities and Not for Profit Commission.

No fees are paid to those serving as Directors. However, reasonable expenses incurred by Directors during the course of their role on our Board can be reimbursed. Every effort is made to keep all costs within reasonable and modest budgets.

The Executive Director is responsible for the day to day operation and management of the Association as delegated by the Board. The Executive Director meets regularly with staff to develop policies, monitor strategies and issues and the Association's performance. The Executive Director also has oversight of the home building activities of our Chapters and the selection of our Partner families.

The Board makes decisions that are critical to the ongoing success of Habitat for Humanity, Victoria; including setting the Association's strategic direction and establishing its policies. The Board is also responsible for:

- endorsing the selection of Partner families,
- approval of land purchases and budgets for Home Building projects; and
- monitoring the performance of the organisation's activities and overseeing its financial position.

BOARD MEMBERS

Robert W. McLauchlan (Chairman)

Qualifications: Certificate of Architectural Draftsmanship

Experience

- Proprietor of McLauchlan & Associates, Building Design Consultants for 30 years.
- Member of the Building Designers Association of Vic. Past Committee Member and President of the Association for 4 years.
- Board Member – Building Designers Association of Australia.
- Judge – Housing Awards, for the Master Builders' Association of Victoria.
- Member of the CEO Institute Pty Ltd.
- Committee Member & President – Blackburn Tennis Club.

2018 Governance & The Board

06

Philip Curtis (Executive Director)

Qualifications: LLB, BEc, MAICD.

Experience:

- Involved in private legal practice since 1983
- Principal of Moores Legal 1992 to 2009
- Accredited Specialist in Commercial Litigation 1994 to 2008 and LIV Accredited Mediator
- Member Law Institute of Victoria
- Director of Bapcare Affordable Housing Ltd, currently Chairman.
- Past Director and Chairman of Bapcare Ltd (retired October 2017)
- Past Chairman of CHBC LINKS Inc. (retired May 2018)

Alan Harman (Treasurer)

Qualifications: Bachelor of Business (Accounting), Masters in Innovation and Entrepreneurship, Graduate Certificate in Financial Planning, Chartered Accountant (member CAANZ)

Experience:

- Client Director at Pitcher Partners, providing caring and practical accounting, tax and advisory services for many private and family businesses.
- Member of various Management and Improvement committees at Pitcher Partners
- Past Executive Committee member and Treasurer of New Community Ringwood (retired)
- Past Chairman and Management Committee member of NCR Bargain Browser Management team (retired)

Bruce Barry

Qualifications: PhD, MBiomedE, MEngSc, BE(Hons), DipCE, TTTC.

Experience:

- Chairman of West Gippsland Chapter for approximately 10 years
- Prior to retiring, Principal Lecturer Biomechanics at RMIT, 1980-1997
- Head of Civil Engineering at Phillip Institute of Technology, 1965-1980

Anthony Catanzaro (Registered Building Practitioner; retired September 2018)

Experience:

- Owner operator of a small building and construction business
- Experience as a home assessor for insurance companies and involved with Bushfire and flood claims

2018 Governance & The Board

06

Benjamin Juchno (Registered Building Practitioner; appointed August 2018)

Qualifications: Diploma of Building and Construction Domestic Builder's Licence.

Experience

- Owner and operator of Eastwide Plumbing Services since 2007
- Domestic and Commercial building and plumbing work
- Property development
- Civil Construction work.

Ross Kemp (Deputy Chairman)

Qualifications: B. Com., M.B.A., FCA, FCIS.

Experience:

- Over 30 years senior financial management experience in ASX listed public companies.
- Experience in Corporate Development, Management and Budget Reporting, Capital Expenditure, Treasury, Accounting, Tax and Company Secretarial.
- Over 20 years Board experience in not-for-profit enterprises
- Director - Bapcare Limited 2003- 2013 (Treasurer 2010-2013)

Graeme Sinclair

Qualifications: B.Comm, FAICD

Experience:

- 36 years with the Myer Family Group; including 13 years as its CEO
- 40 years' experience in finance and investment management services
- Past Director of Mirrabooka Investments and Peet Ltd, former Chairman of Australian Geographic Retail P/L
- Past Trustee of The William Buckland Foundation
- Previous involvement in a number of other professional, community and philanthropic organisations.

07 2018 Financial Supporters

We gratefully acknowledge the financial support provided by the following Foundations and Organisations:

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Telstra

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The Collie Foundation

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The Dow Chemical Company Foundation

We also recognize & thank:

Executive Director Circle Supporters

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Matthew Hick

Baillieu Myer AC & Sarah Myer

Melville & Suzanne Edwards

Brian Finch

Murray & Rosemary Baird

Daniel & Michelle Liebau

Paul Wheelton AM KSJ

Graeme Sinclair

Peter Fry

Greg Cooper

Ross Kemp

Jenny & Philip Curtis

Tim & Julie Adam

Build Partners

Anthony Bryer

Ian Watkinson

Brian Finch

Jillian David

Bruce Barry

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Christine Butler

John Evans

David Hein

Maureen Doonan

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SEDA College

for their regular and faithful financial contributions and for the practical support given to our Home Building Program

We Proudly Acknowledge Our Project Sponsors, Partners and Suppliers

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- Moores
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- USG Boral

How You Can Participate

With your participation and support Habitat for Humanity Victoria can achieve its vision of 'a world where everyone has a decent place to live.' Your time, money, resources or ideas can help make a real difference in the lives of people living in housing stress and in need of a 'hand up'.

Habitat for Humanity is a volunteer based organisation that operates with the generous support of many people. There are many ways to contribute to and support our vital and life changing programs.

Donate

A one-off donation will make a difference or become a regular supporter through monthly giving as a Build Partner or as part of our Executive Director's Circle.

Donations can be made at habitatrestore.org.au or contact our office for more information.

Donations over \$2.00 are tax deductible.

Partner with us

Corporate partnership packages can be designed to meet your organisation's needs while also supporting our partner families.

Please contact Philip Curtis, Executive Director on 03 8720 9200 or email pcurtis@habitat.org.au to explore how your business can be a corporate partner.

Volunteer

Our volunteers play a crucial role through a diverse range of activities in our Home Building and Brush with Kindness Programs, in our ReStores and in our office.

Please contact our Volunteer Coordinator on 03 8720 9200 or email vic.info@habitat.org.au

Make a Bequest

By leaving a gift to Habitat for Humanity Australia (Victoria) inc. in your Will, you can make a lasting impact by supporting vulnerable people for many years to come.

For more information please contact our Executive Director on 03 8720 9200.

Support our ReStores

ReStore is a social enterprise providing additional funds to support our operation and Home Building Program. You can support ReStore by donating, volunteering or shopping.

Visit our ReStores at:

- 2/128 Canterbury Road, Kilsyth
- 17 Henry Wilson Drive, Rosebud



Contact Details

Phone **03 8720 9200**
Email **vic.info@habitat.org.au**
Address **2/128 Canterbury Road, Kilsyth South, VIC**
Postal Address **PO Box 487, Croydon, VIC, 3136**

Website **habitatrestore.org.au**



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